

Junction IT, where
businesses come to shop.

LET'S WORK TOGETHER.



1000+

Businesses catered

25000+

Customers reached

50+

Partner OEMs

VALUE ADDED RESELLING (VAR)

Junction IT worked as a VAR since the last **23 years**, having had a name in the industry for advocating ethical business practice & supporting client organizations in their growth, we are a small team of dedicated IT Professionals who will **support you like your own.**

every T14S/T490S we have all have bad USB-C/Thunderbolt ports and it requires a full motherboard replacement to repair. They ports aren't sturdy enough for day to day use with docks or just charging. They break super easy. Support has been terrible. **Technicians**

showing up with the wrong parts, miss diagnosing problems. I'm so fed up with my laptop tech calls support he's wasting it with them.

...faulty parts ruined my time

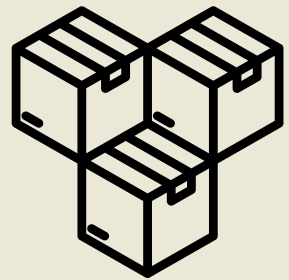
laptop that was purchased for one of our clients only three months ago. The **fault is intermittent**, one minute the display would do that and then it would go back to normal. Moving the screen intermittently generates the problem which has us almost certain it is either LCD screen or the cable connector/connection being at fault.

I have to wonder if the people manning these support lines have any sort of technical knowledge at all. Our engineer sent the pictures to him as well and his insistence that they can't cover intermittent faults under warranty is not only legally incorrect

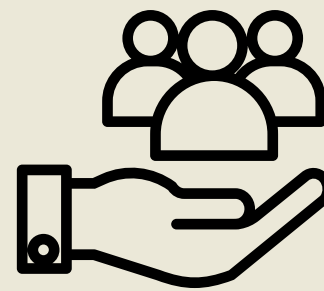
their sales and finance departments are in SHAMBLES. I had to argue with them for six months to get email invoices. I had a clown in DFS tell me it's illegal to only do email invoices, that the law REQUIRED them to do it. I said what law, he said he'd check with legal and compliance, came back later and doubled down. I said, "We both know legal didn't tell you that, are you going to admit there's no law and we continue trying to resolve this or are you sticking with this nonsense?" He sheepishly admitted he made it up. I subsequently called the phone bank at DFS and got everything solved in 13 minutes.

IT'S TIME WE CHANGE

How you plan & buy IT Hardware.



Product Portfolio includes Laptops, Desktops, & Servers from the leading OEMs



Service portfolio for maintenance, repair, upgrade & recycle with E-waste Compliances.



After-sales tech support with dedicated solution provider & on-call ticket creation capabilities

HOW WE DO WHAT WE DO:

01 Discovery call/Site Visit

02 Solution Discussions & finalizing BoQ

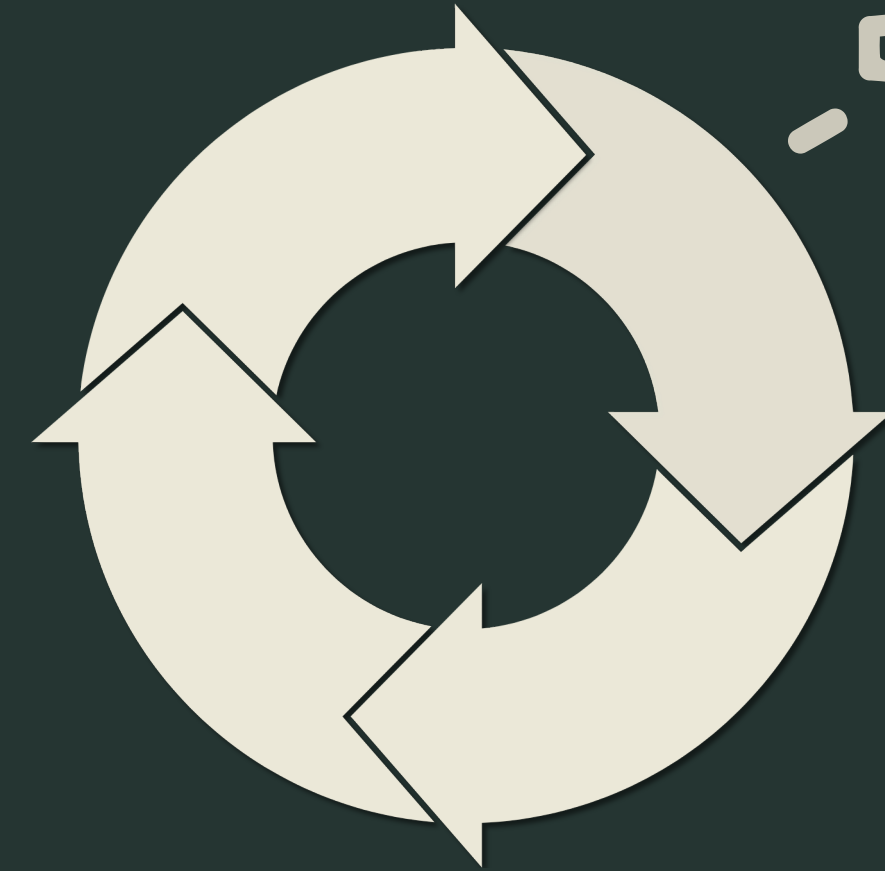
03 Transparent Quotation

04 Deployment & User Training

05 After-Sales Maintenance Support

06 CSR Activities & joint initiatives with OEMs throughout the Product Cycle

07 End-of-life audit & Recycling Services





PRODUCT PORTFOLIO

PCs: Laptops & Desktops



Printers & Consumables



Servers & Storage



Modern workspace Solutions







Laptop & Desktop Repair Services, Upgradation & maintenance.



PCs: LAPTOPS & DESKTOPS

Products chosen for you based on:

- ▶ Most suited for integration with current tech
- ▶ Total Cost of Ownership (TOC) targets
- ▶ Service time targets for maximum uptime
- ▶ Use case understanding
- ▶ Green Standards: Sustainable materials, power consumption targets & device lifetime





Brands				
Commercial Laptops	✓	✓	✓	✓
Commercial Desktops	✓			
Commercial Workstation	✓	✓	✓	

Modern Workspace: DISPLAY, DOCKING STATION & I/O DEVICE

Products chosen for you based on:

- ▶ Most increase in efficiency of workforce
- ▶ Seamless Integration with compute devices
- ▶ Durable & easily replacable under warranty
- ▶ Power efficiency



Brands				
Monitors	✓	✓	✓	✓
Docking Stations	✓			
Mouse, Keyboards, Headsets, Camera	✓	✓	✓	

Printing: PRINTERS, COPIERS & CONSUMABLES

Products chosen for you based on:

- ▶ Most suited for integration with current tech
- ▶ Total Cost of Ownership (TOC) targets
- ▶ Service time targets for maximum uptime
- ▶ Use case understanding
- ▶ Green Standards: Sustainable materials, power consumption targets & device lifetime







Brands	Canon	hp
Desktop Printers & Scanner	✓	✓
A3 Printers	✓	
Printing Consumables	✓	✓

Networking: Servers, Storage & Routing

Products chosen for you based on:

- ▶ Scalability First Approach
- ▶ Mindful of Capex & Opex
- ▶ Simplicity at the core of design
- ▶ Design with off-the-shelf Equipments with best Vendor support
- ▶ Power Consumption



Brands				
Servers & Storage	✓		✓	
Routers & Switches		✓		✓
Managed Services	✓	✓		✓

WHY ARE WE IDEAL FOR YOU

01

Multiple Vendors to choose from

We work with over 20+ OEM Vendors & growing across categories, offering the best prices & Services for you.

02

Responsive Team

Led by young professionals who value things done quickly & efficiently. Worrying about IT hardware will not be a part of your day-to-day.

03

Resource Conscious

While designing your solution, we will be keeping your total cost of ownership low & downtime negligible.

“

IT'S NOT ABOUT THE
COMPUTERS, BUT THE
PEOPLE WHO BUILD
THEM.

— Steve Jobs

BOOK A CALL

Let's discuss how we fit into your plans



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